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No. 16, South End Road, Bengaluru-560 004

REPORT ON GUEST TALK

Title of the Event	GUEST TALK	
Date	13-03-2024	
Venue	Surana College Autonomous	
Organized by	Department of Commerce	
Resource Person	Name: Dr. Yashashwini	
	Designation: Associate Professor, Pearl Academy.	
	Email: yashashwini.a@pearlacademy.com	
	Mobile: 917829346974	
Target Audience	BCOM VI Sem	
Report Prepared by	THEJASWINI M	

Introduction

The Department of Commerce successfully organized a session titled "Entrepreneurship: Turn Your Idea Into Business" on 13th March 2025. The session aimed to inspire and equip B.Com students with entrepreneurial insights, creative thinking skills, and business strategies.

Guest Speakers:

Dr. Yashashwini

- An enthusiastic and charismatic educator, Dr. Yashashwini has over a decade of teaching experience and industry exposure.
- Her professional journey began at Oracle India Pvt Ltd as an Accounts Receivable Analyst, where she earned the prestigious YAR Award for exceptional performance within just 18 months.
- Transitioning into academia, she served as an Assistant Professor at Presidency College, actively contributing to the Management Club, Cultural Club, NAAC criteria, and Exam Committee.
- Her commitment to education is evident through her consistent 100% results in subjects like Marketing Management, Brand Management, and Business Research Methods from 2014 to 2017.



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- As an Associate Professor at CMS Jain Deemed University, she played a key role in the Research Committee and even chaired a session at an International Conference organized by CMS Jain Deemed University.
- Known for her adaptability and innovative teaching style, Dr. Yashashwini strongly believes in the transformative power of education and continuous learning.
- Presently working as an Associate professor at Pearl Academy.

Session Highlights

The session began with a warm and professional introduction by **Ms. Ramya**, a third-year **B.Com student**, who extended a heartfelt welcome to the esteemed guest speakers. She set the tone for the session by emphasizing the importance of **Entrepreneurial Vision and Innovation** in today's dynamic business environment.

Inspiring Entrepreneurial Journeys

The guest speakers captivated the audience by sharing **real-life success stories** of prominent entrepreneurs who started with **small yet powerful ideas** and transformed them into globally recognized businesses. They highlighted the significance of **creativity**, **perseverance**, **and strategic planning** in the entrepreneurial journey, encouraging students to think beyond conventional career paths.

The discussion emphasized that **every great business starts with a simple idea**, but its success depends on **vision**, **execution**, **and adaptability**. By showcasing examples from various industries, the speakers illustrated how **disruptive innovations** and **problem-solving approaches** can lead to sustainable business ventures. The session also delved into **overcoming challenges**, where students learned about the **hardships and failures** faced by successful entrepreneurs before achieving their goals.

• Hands-on Learning Through Team Activities

To reinforce the importance of **brand identity and market positioning**, an engaging **team-based activity** was conducted. Students were divided into **small groups** and given a **real-world entrepreneurial challenge**—to **design a business logo and create a tagline** that reflected their brand's vision and values.

This exercise fostered **critical thinking**, **teamwork**, **and strategic decision-making**. Each team brainstormed creative ideas, taking into account **branding principles**, **color psychology**, **and target audience preferences**. By the end of the activity, teams presented their designs, explaining the rationale behind their choices, thus **simulating a real-world business pitch scenario**. The speakers provided constructive feedback, helping students understand the importance of **branding in business success**.



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• Interactive Logo Identification Quiz

Following the team activity, the session transitioned into a **highly engaging logo identification quiz**. This interactive segment involved displaying **company logos and taglines** on the screen, challenging students to recognize and recall well-known brands.

The quiz served as an **informative and enjoyable way** to enhance **brand awareness**, **corporate knowledge**, **and marketing strategies**. It provided students with valuable insights into **brand recall**, **consumer perception**, **and market positioning strategies** used by leading companies. Additionally, the quiz highlighted the role of **effective branding** in business growth and consumer loyalty.

This activity sparked enthusiasm among students, promoting active participation and healthy competition. The guest speakers emphasized that successful brands are not built overnight but through consistent efforts in quality, innovation, and market engagement.

Key Takeaways from the Session

1. The Power of Small Ideas

- Even the simplest ideas can transform into successful businesses with creativity, determination, and strategic execution.
- o **Entrepreneurs must embrace challenges** and remain adaptable in a competitive market.

2. Lessons from Successful Entrepreneurs

- The journey of great entrepreneurs often involves **failures**, **perseverance**, **and continuous learning**.
- o Identifying **market gaps** and solving real-world problems can lead to long-term success.

3. Importance of Branding and Market Positioning

- o A strong **brand identity** is crucial for business success.
- A well-designed **logo and tagline** help in establishing **brand recognition** and **consumer trust**.

4. Creativity and Teamwork in Business Strategy

- Hands-on learning activities, such as logo and tagline creation, enhance team collaboration and strategic thinking.
- Effective brainstorming and idea validation are essential steps in the branding process.

5. Takeaways for Future Entrepreneurs

o Students were encouraged to **develop an entrepreneurial vision**, whether for launching a startup or excelling in their careers.



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 Innovation, branding, and market understanding are crucial for longterm success.

Conclusion

The session concluded with a Q&A segment, where students engaged in insightful discussions with the guest speakers, seeking guidance on entrepreneurial challenges, business strategies, and market trends. The event provided a holistic learning experience, equipping students with both theoretical insights and practical applications of branding and entrepreneurship Through a combination of inspiring stories, interactive activities, and knowledge-sharing, this session successfully instilled an entrepreneurial mindset in students, motivating them to explore the world of business innovation and strategic growth.





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